



## Speaker Bio:

# Karl W. Palachuk

Speaker ♦ Consultant ♦ Trainer ♦ Coach

Mentor to the Small Business IT Community

Mentor to the Small Business I.T. Community

### Recent Awards and Honors

- ◆ CRN Magazine “40 Most Innovative MSPs” (2010)
- ◆ Microsoft Small Business Server Advisory Panel
- ◆ SMB Nation “SBSer of The Year”
- ◆ Microsoft Small Business Specialist Advisory Panel
- ◆ MSP Mentor 250 Most Influential list (2010 and 2009)
- ◆ Microsoft Partner Program Research Panel
- ◆ 2010 Northern California Publishers and Authors Gold award for Non-Fiction (*The Network Migration Workbook*)
- ◆ MSP Mentor Top 100 MSPs (2009)
- ◆ Autotask Best Member Blog

### Books

- ◆ Managed Services In A Month
- ◆ Network Migration Workbook
- ◆ Service Agreements for SMB Consultants
- ◆ The Network Documentation Workbook
- ◆ SAN Primer for SMB
- ◆ The Super-Good Project Planner for Technical Consultants
- ◆ Relax Focus Succeed®

**Karl W. Palachuk** owns KPEnterprises, a technology consulting firm in Sacramento, California, with ten employees. His very popular *Small Biz Thoughts* blog provides advice for Small Business owners and managers in the SMB space. His book *Managed Services in a Month* has been the number one hit for “Managed Services” on Amazon for all of 2010.

Karl earned his Bachelor’s Degrees from Gonzaga University in Spokane, WA and his Master’s Degree from University of Michigan. He is a Microsoft Certified Systems Engineer and Microsoft Certified Small Business Specialist.

**As a business owner and entrepreneur, Karl is a “nerd” who focuses primarily on the business side of running a business.**

- ⇒ Host of the Cloud Services Roundtable
- ⇒ Recognized industry leader in cloud services, managed services, HaaS/SaaS, and SMB Consulting
- ⇒ Engaging and entertaining speaker known for providing great value with every presentation
- ⇒ President of the Sacramento SMB IT Professionals Group
- ⇒ Author of seven books
- ⇒ Microsoft Hands-On Lab instructor
- ⇒ Popular speaker at technical events
- ⇒ Karl runs two business—both 100% in the cloud

**More information online at**  
[www.greatlittlebook.com/speakingtopics.html](http://www.greatlittlebook.com/speakingtopics.html)